## JAMESON'S TOP

Rate your practice marketing based on how you feel you are executing each outlet: 1 = garage band 10 = legendary rockstar!

| 1. | Branding<br>(logo, collateral, overall messaging)   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|----|---|---|---|---|---|---|---|---|---|---|----|
| 2. | Website   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 3. | Searchability   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 4. | Social Media  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 5. | Online Presence<br>(Facebook Ads, Google, Blogs)  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 6. | Reviews<br>(Google, Yelp, Facebook)   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 7. | Internal<br>(Email, e-Newsletters, Referrals, Patient Education)                                | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 8. | External<br>(Direct Mail, Advertising, Community Involvement)                                   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 9. | Networking<br>(Business to Business, Referrals from Peers)                                      | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 10 | . Patient Experience<br>(Customer Service, Telephone, New Patient Experience, Business Systems) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |



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